

Regional Business Partners

Helping your business develop, innovate and grow.



Regional Business
Partner
New Zealand



What are Regional Business Partners?

Regional Business Partners are part of a nationwide network of organisations who can help businesses access information, funding, training and development services.

The network was set up by New Zealand Trade and Enterprise (NZTE) and the Ministry of Science and Innovation (MSI) to support business growth and innovation in New Zealand's regions.

How can Regional Business Partners help you?

There are two key areas where we can help you:

- Capability Development
- Research and Development (R&D).

Capability Development

We will assess your business and direct you to suitable training courses, advisors, information and other public and private services that meet your particular development needs. In some cases you may qualify for a partial subsidy, in the form of a voucher, to help pay for the cost of services that will help you build your management capabilities.

- We assess your business to determine what your needs are and assist you with a plan to help you develop, grow and innovate.
- We point you to relevant courses, advisors, information, and other public and private services that meet your particular development needs
- We can allocate NZTE Capability Development Vouchers to eligible businesses* in our region to help pay for qualifying services such as training workshops, courses and coaching. The qualifying services will help build management capabilities, which in turn may accelerate the growth of your business.

*Businesses need to have fewer than 50 full-time equivalent employees, must be GST registered in New Zealand and operating in a commercial environment, must be privately owned or a Maori Trust and be committed and capable of growth to be eligible for NZTE Capability Development Vouchers.

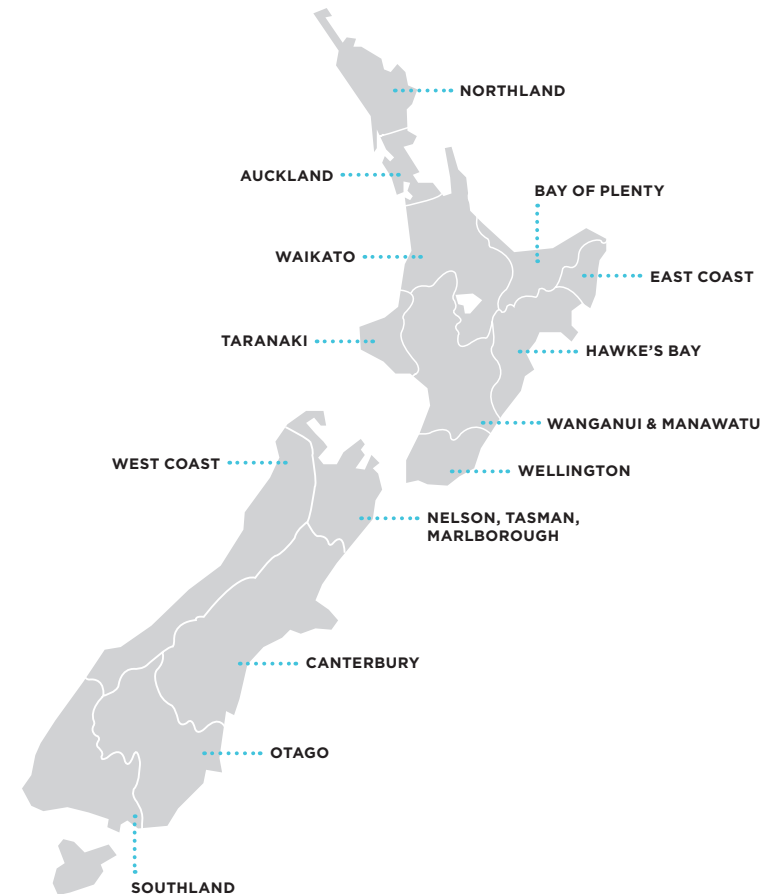
Research & Development (R&D)

Business R&D is a key driver of innovation, business success and economic growth. Good ideas can lead to new products and services, smarter ways of doing things and a point of difference that sets your business apart. Regional Business Partners provide a range of MSI services to help your business grow through all stages of R&D – whether you are a small start up or a large established exporter. Funding can range from \$1,000 to \$1 million plus.

- We provide access to a range of services to help you grow through R&D to help you develop products and get to market faster. The services include:
 - Project funding for R&D projects to develop new technology products, processes or services
 - Capability funding for fellowships and internships ranging from undergraduate to post-graduate students
 - Capability funding to engage world class experts to build your R&D capability.
- We provide access to MSI's Global Expert service to locate and connect you with the right national and international experts to help with challenges spanning concept to commercialisation.
- We assist you to engage with Crown Research Institutes and universities.
- We provide introductions and facilitate connections amongst businesses engaged in R&D and innovation.

If you have the aspiration, opportunity, and ability to grow, we want to talk to you about how we can support your business to develop, innovate and grow.

Regional Business Partner Locations



Regional Business Partner Directory

NORTHLAND

Enterprise Northland
David Templeton/Jamie Rosemergy
P: +64 9 438 5110
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www.enterprisenorthland.co.nz

AUCKLAND - Central

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Joanne Bush
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AUCKLAND - North

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AUCKLAND - West

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AUCKLAND - South

Auckland Tourism, Events and
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WAIKATO

Opportunity Hamilton
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BAY OF PLENTY

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www.tauranga.co.nz

EAST COAST

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TARANAKI

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HAWKE'S BAY

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MANAWATU / WANGANUI

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MARLBOROUGH / NELSON / TASMAN

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CANTERBURY

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OTAGO

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SOUTHLAND

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New Zealand Trade and Enterprise

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Ministry of Science and Innovation

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Business.govt.nz

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